




Phasuma

Pharmaceutical Supply Management
Consultancy & Training

Curriculum Vitae (January 2011)

Personal details

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Email: r.wehrens@phasuma.com
Date and place of birth: 8th March 1967, Sittard, the Netherlands
Nationality: Dutch
Marital status: Happily married

Pharmacist with master's degree in business management and 18 years experience in pharmaceutical procurement and supply consultancy for developing countries.

Key areas of expertise

- Pharmaceutical needs identification, forecasting and quantification
- Procurement and management of pharmaceuticals and medical supplies
- HIV/AIDS, TB, malaria, vaccine supply management
- Warehouse management, inventory control, distribution logistics
- Performance monitoring and evaluation
- Supply management auditing
- Training and coaching

Qualifications

- 2001 - 2003 **Bradford University, United Kingdom**
Master of Business Administration MBA (Merit), specialised in Advanced Strategic Management, Risk and Crisis Management and Supply Chain Management.
- 1985 - 1993 **Utrecht University, the Netherlands**
MSc. Degree in Pharmacy and Postgraduate Pharmacist Degree

Professional experience

Since May 2004: Phasuma Consultancy & Training, Amsterdam

Phasuma (www.phasuma.com) offers consultancy and training in aspects related to Pharmaceutical Supply Management (PSM) in low- and middle income countries.

Position held at Phasuma: Owner/Managing Director, Senior Consultant

Relevant projects included:

- ▶ July 2010 – present: Vietnam: Development of distribution strategy for harm reduction commodities. Developing national ARV management tool. For WHO/National AIDS program
- ▶ April 2010, Nepal: TB supply management assessment. For WHO GDF

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- ▶ March – September 2010: Pharmaceutical advisor for PharmAccess Foundation
- ▶ March 2010, Cambodia: TB supply management assessment. For WHO GDF
- ▶ March 2010, Laos: TB supply management assessment. For WHO GDF
- ▶ Feb 2010, Thailand: Facilitator training TB supply management. For IUATLD
- ▶ Jan-Feb 2010: Team leader Kenya Pull System assessment (for Niras/Danida)
- ▶ Dec 2009-present: Drug Procurement & Supply Management Expert WHO TBTEAM
- ▶ Nov-Dec 2009, Vietnam: Review of national antiretroviral supply (for WHO)
- ▶ October 2009, Oman: Assessment of national pharmaceutical supply chain (for WHO)
- ▶ May-September 2009: Development of procurement strategy for MSF Holland
- ▶ April 2009, Laos: Technical support to improve pharmaceutical sector (for WHO)
- ▶ April 2009, Cambodia: Monitoring mission for GDF/WHO
- ▶ Dec 2008, March 2009, August 2009: Indonesia: LFA missions for PwC/Global Fund
- ▶ Feb-March 2009, Laos: Technical support to improve HIV supply forecasting (WHO)
- ▶ December 2008 - present: Global Fund LFA PSM expert for Indonesia and Zambia (for CHD/PwC)
- ▶ May-December 2008, Tanzania: Series of technical support missions to MSD Tanzania, to introduce stock volume tracking, improve warehouse planning and ensure transparent cost-recovery from vertical programs. (For Danida)
- ▶ March-April 2008, Indonesia: Technical Support mission on procurement and distribution of TB medicines. (For GDF/WHO)
- ▶ January-February and April 2008, Nepal: Technical support mission to establish warehousing procedures, stock control system, install mSupply software and provide pharmaceutical supply training to the Nepal National TB centre. (For GDF/WHO)
- ▶ January 2008, France: Tender evaluation (Antiretrovirals, laboratory diagnostic materials). For International Union Against Tuberculosis and Lung Disease IUATLD.
- ▶ December 2007 – June 2008, Kenya: Multi-country study on stock control software for 13 African drug supply organizations. For Episcopal Pharmaceutical Network
- ▶ September/October 2007, Nepal: Team leader direct procurement evaluation mission. For WHO Global Drug Facility.
- ▶ August 2007 – July 2008, Tanzania: Supply logistics advisor to MSD. For Danida
- ▶ May-June 2007, Zambia: Team leader Review mission to assess Medical Stores Ltd's operations (warehousing, inventory management, quality assurance, distribution) including operating costs and management fee. For MoH Zambia
- ▶ March 2007, Cambodia: Pre-delivery country mission for WHO Global Drug Facility
- ▶ December 2006 – May 2007, Kenya: Multi-country study on distribution models for 13 African drug supply organizations. For Episcopal Pharmaceutical Network
- ▶ August - September 2006 and August 2007, Tanzania: Advisor to MSD Tanzania on stock control and forecasting pharmaceutical needs. For WHO.
- ▶ June – December 2006, multiple countries: Team leader multi country evaluation to document life cycle of miconazole muco-adhesive tablets for TIBOTEC (Belgium).
- ▶ June 2006 – September 2007, Pakistan: Series of missions to design a national Vaccine Logistics Management Information System for each of the health care levels in the 4 provinces of Pakistan. DFID funded project, for LATH.
- ▶ May – June 2006, Viet Nam: Follow up mission to provide training and prepare implementation of harmonised HIV/AIDS supply management system. Drafting of ARV procurement and distribution plan for Round 6 GFATM proposal. For WHO, in collaboration with MSH, PEPFAR, GFATM and CDC.
- ▶ February 2006, Ukraine: Mission to assess and improve forecasting, procurement procedures and quality assurance of the Procurement and Supply Management Team. For the International HIV/AIDS Alliance.
- ▶ October – December 2005, Viet Nam: Developing work plan to establish a national HIV/AIDS supply management system linked to Patient Monitoring system. For WHO, in collaboration with MSH, PEPFAR and GFATM.
- ▶ May - July 2005, Cambodia: Team leader for assessment of the various (parallel) programs involved with the procurement and distribution of antiretrovirals. Development of both strategy and implementation work plan towards harmonising the various supply systems. For WHO in collaboration with Clinton Foundation.

- ▶ October 2004 - January 2005, Ukraine: Design and presentation of capacity building workshops on ARV procurement, needs forecasting, stock control and quality assurance to MoH and HIV/AIDS alliance staff. For International HIV/AIDS Alliance.
- ▶ August/September 2004, Tajikistan: Assessment of the current national pharmaceutical programs and writing of a medicine procurement and distribution strategy for Ministry of Health Tajikistan. For Asian Development Bank through Pharmaciens Sans Frontieres.

January 2001 – June 2004: IDA Foundation, Amsterdam

IDA is the world's largest not-for-profit supplier of essential drugs and medical supplies. Position held at IDA Foundation: Pharmacist Sales & Marketing

- Rationalized IDA's portfolio to be in line with WHO Essential Medicines List.
- Determined lead time, monthly consumption, safety stock levels, reorder points.
- Key member of implementation team for the NAVISION ERP system.
- Coordinated IDA's 24HR emergency response team

November 1997 – December 2000: Joint Medical Store (JMS), Kampala, Uganda

The Revolving Drug Fund JMS procures and supplies essential medicines and medical supplies to hospitals and NGOs in Uganda and surrounding countries.

Pharmacist with key roles in the following areas:

- Sourced and purchased the majority of medicines and medical supplies.
- Designed and implemented standard operating procedures for the newly built warehouse and coordinated transfer of store operations to the new warehouse
- Introduced appropriate stock levels for internal replenishing and for timely reordering,
- Customized the newly introduced NAVISION ERP software

October 1993 – October 1997: Evelyn Hone College, Lusaka, Zambia

Head of Pharmacy Department/ Senior Lecturer Pharmacy

- Supervised 6 academic and 2 support staff
- Lecturer in various pharmaceutical subjects
- Revised the Pharmacy Technologist's Curriculum

Additional professional activities

Since 2001 Guest lecturer in topics related to pharmaceutical supply management for:

- Erasmus University, Rotterdam, The Netherlands
- Hoge School Leiden, the Netherlands
- Ifakara Training centre, Tanzania
- Management Sciences for Health (MSH), USA
- Netherlands School of Public Health, the Netherlands
- Royal Tropical Institute, Amsterdam, the Netherlands
- Ruprecht Karls University, Heidelberg, Germany
- Swiss Tropical Institute, Basel, Switzerland
- Utrecht University, The Netherlands
- International Union Against TB and Lung Disease (IUATLD)

Professional memberships

1993 - Present Royal Netherlands Pharmaceutical Society (KNMP)

Languages

Dutch:	Native speaker
English:	Fluent
German:	Good
French:	Basic with good reading skills
Nepali	Basic

Computer skills

Advanced user of Mac and Microsoft applications

Experienced with ERP like mSupply, Navision, Focamed, ORION, FUCHIA

Professional country experience

Zambia, Uganda, Kenya, Tanzania, Zanzibar, Malawi, Rwanda, Tajikistan, Ukraine, Cambodia, Viet Nam, Laos, Nepal, Pakistan, Indonesia, Thailand, Oman, Germany, Belgium, France, Switzerland, The Netherlands